

Message Text

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ORIGIN EB-07

INFO OCT-01 ARA-14 ISO-00 FEA-01 ERDA-07 AID-05 CEA-01
CIAE-00 COME-00 EPG-02 DODE-00 FPC-01 H-02 INR-07
INT-05 L-03 NSAE-00 NSC-05 OMB-01 PM-04 USIA-15
OES-07 SP-02 SS-15 STR-04 TRSE-00 ACDA-10 PA-02
PRS-01 /122 R

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ARA/PA - DWAGNER

-----084613 250555Z /21

R 242241Z JUN 77
FM SECSTATE WASHDC
TO AMEMBASSY PANAMA

UNCLAS STATE 148198

E.O. 11652: N/A

TAGS: ENRG

SUBJECT: PANAMANIAN TRANSSHIPMENT FACILITY FOR ALASKAN
OIL

1. LEWIS ROCKWOOD, VICE PRESIDENT FOR SPECIAL PROJECTS,
NORTHVILLE INDUSTRIES, INFORMED DEPARTMENT THAT COMPANY
TEAM HAS BEEN NEGOTIATING WITH GOP FOR PAST TWO WEEKS
AND REACHED AGREEMENT IN PRINCIPLE ON CONSTRUCTION OF
ON-SHORE TRANS-SHIPMENT FACILITY FOR MOVEMENT OF ALASKAN
CRUDE OIL THROUGH PANAMA CANAL.

2. ROCKWOOD INDICATED THAT FACILITY TO BE BUILT BY
NORTHVILLE WOULD BE ONLY ONE BUILT AND WOULD REPLACE
SEPARATE FACILITIES BEING CONSIDERED BY EXXON AND SOHIO.
NORTHVILLE HAS BEEN IN TOUCH WITH BOTH COMPANIES RE
PROVIDING TRANS-SHIPMENT SERVICES TO THEM, POINTING OUT
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THAT SERVICES WOULD BE LESS EXPENSIVE THAN DONE
SEPARATELY BY EACH COMPANY.

3. ROCKWOOD INDICATED THAT COMPANY ESTIMATES 15 MONTH
CONSTRUCTION TIME WOULD BE REQUIRED FOR ON-SHORE FACILITY
BUT AGREEMENT WOULD PERMIT LIGHTERING FOR TRANS-SHIPMENT
DURING CONSTRUCTION, THUS ENABLING NORTHVILLE TO MEET

COMPANY NEEDS DURING THIS PERIOD.

4. ROCKWOOD ESTIMATED THAT FINAL NEGOTIATIONS WITH GOP
WOULD BE COMPLETED WITHIN WEEK.

5. WOULD APPRECIATE EMBASSY REPORTING ANY INFORMATION
IT CAN COLLECT CONFIRMING THIS REPORT ON STATUS OF
NEGOTIATIONS.
VANCE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Control Number: n/a
Copy: SINGLE
Sent Date: 24-Jun-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Litigation Codes:
Litigation History:
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SAS ID: 2033856
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TAGS: ENRG, PN
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